# DEFINITIONS AND INTERPRETATION

1.

ns, the following expressions shall have the In these terms and conditions, the following oppression and following meanings: Buyer means the person or company and, where relevant, its partners, directors, employees, officers, agents or sub-contractors (or any person holding themselves out as such), who makes an Order which is accepted by Seller; Conditions of Sale means the standard terms and conditions of sale set out in this document, as may be modified and updated by Seller from the time.

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Containers means are canneds use paradate services and a possible of the inter-time to time; Containers means all containers of whatever kind in which Goods are supplied to Buyer and all returnable packaging of any nature, including, without limitation, the Returnable Packaging. Contract means each and every contract between Seller and Buyer for the sale and purchase of Goods; Dispense Equipment means, without limitation, all beer engines, couplers, pumps, taps, fortis, cowls, badges, T-bars, pump clips, meters, pipes, lines, pressurisation cooling, flash coolers (including remote chilling units) to kegs and casks, other cooling and chilling equipment, and connectors to gas cylinders and beer tanks and ancillary apparatus carbon dioxide tubes and other related equipment, including chillers and cooling equipment for the dispensing of the draught Product, and stoppers, carbon dioxide tubes and other related equipment, including chillers and cooling equipment to the sculades carbon dioxide and/or mixed gas bottles and cylinders of whatever size and any flow regulating or monitoring systems;

Goods means all those products, which Seller agrees to supply to Buyer and which Buyer agrees to purchase from Seller, which are the subject of Contrast. and which Buyer agrees to purchase from Seller, which are the subject or a Contract;  ${\rm Order}$  means an order placed by Buyer with Seller for the supply of

Goods

Goods; Returnable Packaging means all kegs, bottles, casks, crates, pallets and cases but excluding GKN Chep Pallets, which shall at all times remain the property of Chep UK Limited, and excluding gas cylinders and gas equipment, which shall at all times remain the property of the gas provider;

provider; Seller means: (1) for Goods comprising beer products sold under (a) any brands owned by the C&C Group of companies, including, without limitation, Tennen'ts Lager, Caledonia Smooth, Heverkee, (b) any brands owned by the AB InBev Group of companies; and/or (c) the Staropramen brand, Tennen's Beer Limited (acting by its agent M&J Gleeson & Co u.c.); and (2) for all other Goods, M&J Gleeson & Co u.c. as principal (and, where relevant, its agents or sub-contractors), as the context requires

# requires. GENERAL 2. 2.1

GÉNERAL Save to the extent that a formal written supplemental agreement signed by Seller's duly authorised representative expressly amends these Conditions of Sale, these Conditions of Sale shall exclusively govern all Contracts and shall supersede, override and exclude Buyer's purported terms of business or any other terms of business wherever stipulated or incorporated or referred to, whether in Buyer's order or in any negotiations or course of dealing established between Seller and Buyer, including any purported acceptance thereof by Seller's servants or agents. 9.2 9.3 9.4

- including any purported acceptance thereof by Seller's servants or agents. Goods comprising beer products sold under (a) any brands owned by the C&C Group of companies, including, without limitation. Tennent's Lager, Caledonia Smooth, Heverlee, (b) any brands owned by the AB InBev Group of companies; and/or (c) the Staropramen brand are sold by Tennent's Beer Limited (acting by its agent M&J Gleeson & Co u.c.). All Goods are offered for sale on the terms and conditions set out in these Conditions of Sale and are offered subject to availability. Each Order shall be deemed to be an offer by Buyer to purchase Goods solely on the terms and conditions of these Conditions of Sale. Accepting delivery of Goods is deemed to be acceptance of these Conditions of Sale. 2.2
- 2.3
- delivery of Goods is deemed to be acceptance of these Conditions of Sale. Buyer shall not rely upon and, except in the event of fraud, Seller shall have no liability for any representation made: (i) by it, its servants or agents to Buyer; and/or (ii) in any promotional literature or otherwise. Any typographical, clerical or other error or omission in any sales literature, quotation, price list, acceptance of offer, invoice or other documentation or other information issued by Seller shall be subject to correction without any liability on the part of Seller. All descriptions and illustrations contained in any catal siterature, any liability on the part of Seller. All descriptions and illustrations contained in any catal sites or otherwise communicated to Buyer are for illustrative purposes only and are intended merely to represent a general idea of the relevant Goods. Nothing contained in any such descriptions and illustrations contained in any catalogues, price lists of them shall form any part of a Contract. **ORDERS FOR THE GOODS** No Order shall be demed accepted by Seller until the Order is confirmed as accepted to Buyer suthorised representative in writing which, for the purpose of this paragraph 31, shall include confirmation by email or fax) or (if earlier) Seller delivers the Goods to Buyer. Buyer by Seller's authorised representative in writing and yorder acknowledgement it receives. 2.5
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- shar use responsible for ensuring the accuracy of any Order it submit and any Order acknowledgement it receives. Seller may vary the specification of any Goods without notice. Goods are not supplied on sale or return or by way of consignment Once an Order is accepted by Seller in accordance with the provisions of paragraph 3.1 of these Conditions of Sale, Buyer shall have no right to cancel the Order or, following delivery, return the Goods (except when defective) 3.2 3.3 defective). PRICES

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Derocuvery. PRICES Seller reserves the right, at any time, to change the price of Goods offered for sale. Prices stated are exclusive of: (a) delivery charges; and (b) all import, excise and customs duties, levies and all value tax and sales taxes, all of which shall be payable in addition at the rate in force at the invoice tax point date and shall be the sole liability of and shall be paid by Buyer to Seller against delivery of a valid invoice, whenever issued. DELIVERY OF THE GOODS Seller shall determine the method, date and time of any delivery. Any delivery dates given by Seller are estimates only. Buyer may cancel any item not delivered two weeks after the estimated delivery date. The time of delivery shall not be of the essence of any Contract. In no derivery, early delivery or late delivery of the Goods or for any loss or damage arising therefrom or for any failure to deliver the Goods promptly or at all. 4.2

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- or at all. Seller shall be entitled to deliver Goods in one or more instalments. Each such instalment shall constitute a separate Contract. Any failure by Seller to deliver any one or more of the instalments, or any claim by Buyer in respect of any one or more instalments, shall not entitle Buyer to treat the 5.4 5.5
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- 5.5.2
- 12. 5.6
- 6. 6.1
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- 6.3
- The deliver any one or more of the instalments, or any claim by Buyer in respect of any one or more instalments, shall not entitle Buyer to treat the Contract as a whole as repudiated.
  Where Seller has been unsuccessful in effecting delivery of Goods or carriage incurse; and actual delivery and charge Buyer for reasonable costs (including insurance) of storage and any additional costs of carriage incurse; and/or carr 6.4 12.3 approaching; or which disfigured in any way.

RISK AND TITLE IN RESPECT OF THE GOODS Risk of loss or damage to the Goods shall pass to Buyer at the time of

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livery. Jyer shall insure the Goods with a reputable insurer from the point at nich risk passes to Buyer until payment is made to Seller, for their full to be a second to be a second

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- Buyer shall insure the Goods with a reputable insurer from the point at which risk passes to Buyer until payment is made to Seller, for their full value. The Goods shall remain the sole and absolute property of Seller as legal and equitable owner and title in the Goods shall not pass to Buyer until such time as Buyer shall have paid to Seller the III price of the Goods, together with all other monies owed to Seller pursuant to any other contractual arrangement between Buyer and Seller, and until that time Buyer acknowledges that he is in possession of the Goods solely as balle in a fluctary capacity for Seller, and: Buyer shall at its own cost procure that the Goods are stored in good condition, and kept identifiably separate whether on Buyer's or third party premises; Buyer shall he Goods in the ordinary course of business provided always that Buyer shall hold in trust and pay to Seller on demand the proceeds of any such sale to the extent that any monies are owed by Buyer to Seller on any such resale) but shall not otherwise (and shall not purport to) sell, mortage, encumber or part with possession of the Goods or allow any lien or encumbrance to arise over them. If Buyer breaches any of these Conditions of Sale, then the right of Buyer to sell the Goods belonging to Seller will immediately cease. In the event any they shall all (at its cost) deliver the Goods to Seller and Buyer shall procure that Seller shall (without prejudice to any other rights) have the right to enter any place where the Goods may best and repossess and use the Goods. **RESALE OF GOODS** It shall be the responsibility of Buyer to ensure that the Goods: are rotated so that the oldest are sold first and in any event before the

- 8.1 8.1.1
- RESALE OF GOODS Stores It shall be the responsibility of Buyer to ensure that the Goods: are rotated so that the oldest are sold first and in any event before the "Best before Date" which is marked on their respective Containers; until resold, remain in the Containers in which they are supplied and all labels, names, barcodes, reference marks and numbers and instruction are not removed, altered or covered at any time; are stored and sold in compliance with the requirements of all governmental and completent bodies, relating to the sale and storage of such Goods and in accordance with any reasonable instructions provided by Seller. 813

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- given initial and competent bodies, retaining to the sale and storage of such Goods and in accordance with any reasonable instructions provided by Seller. **PATEN** The Boods are sold subject to payment (for which time shall be of the essence). Seller may invoice Buyer for the Goods on or at any time after notice by Seller to Buyer that the Goods (or any instalment thereof) are ready for departicin from the premises (and any such invoice shall be of the week following the week in which the invoice to Buyer is dated. Notwithstanding paragraph 9.2 of these Conditions of Sale. Seller may at any time demand payment in cash on delivery and Seller shall not be bound to deliver the Goods until it has received payment. Buyer shall pay the full amount invoiced to it by Seller on the due date by way of cleared funds and free of all deductions and/or any set off or counterclaim which Buyer may have or purport to have. All invoices shall be paid in the currency stated on the invoice. In the event that Buyer pupports to pay for the Goods in any other currency. Seller may in its discretion accept such payment and Buyer shall indemnify Seller against any loss on currency conversion and all currency transaction charges.

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  - transaction charges. CREDIT ARRANGEMENTS AND INSOLVENCY OF BUYER
- 10. 10.1 Buyer hereby agrees and acknowledges that. (i) Seller shall be entitled to make any credit reference or other enquiries relating to Buyer that Seller considers appropriate; and (ii) details of how Buyer conducts its account with Seller may be recorded with a credit reference agency and may be shared with other suppliers and creditors for the purpose of assessing further applications for credit by Buyer and for debt tracing and fraud prevention.
- 10.2 10.2.1
- further applications for credit by Buyer and for debt tracing and fraud prevention. If Buyer's payment is overdue: Seller may charge Buyer interest on all sums due at the rate of 8% above the main financing rate of the European Central Bank from time to time from the date of due payment until the date of actual payment including any period after the date of any judgment; and upon an account being passed to debt collectors for collection, an additional collection charge of 5% will be levied on such accounts of Buyer in addition to any interest and legal charges payable. Buyer shall indemnify Seller against all costs, expenses (including legal expenses) and losses incurred by Seller in recovering any unpaid sum or recovery of any Goods. If any cheque or direct debt due by Buyer to Seller is dishonoured, Seller may also levy a reasonable charge against Buyer's account to cover bank and administrative costs. 10.2.2
- 10.3
- 10.4
- 10.5
- The failure of Buyer to pay any part of the price of the Goods when due shall entitle Seller to: suspend further deliveries of Goods to Buyer, until payment is received in full; 10.5.1
- suspend further deliveries of Goods to Buyer, until payment is received in full; immediately remove, cancel or withdraw any discount, incentive or benefit (including on any other orders placed by Buyer) and re-invoice Buyer for the Goods at the full price stated in its then current price list (any discount from the list price is given on the basis that payment is made on or before the date specified); to set off the amount of any unpaid invoice for the Goods against any discount, incentive or benefit accrued or accruing due, and to demand the immediate repayment of any discount, incentive or benefit received by Buyer during the 12 month period immediately preceding such breach (whether remedied or not) and which Buyer hereby agrees to repay; and enter on to Buyer's premises to retrieve the Goods for which payment is outstanding; Notwithstanding any credit period allowed by Seller, the whole of the price of all Goods bought or agreed to be bought by Buyer shall fall use and payable without demand immediately on the happening of any the following events: any threat or refusal by Buyer to pay any sum due to Seller on the due date for payment. 10.5.2 10.5.3
- 10.6
- 10.6.1 10.6.2
- any of the following events: any threat or refusal by Buyer to pay any sum due to Seller on the due date for payment; if Buyer ceases or threatens to cease carrying on its business or becomes unable to pay its debts when they fall due within the meaning of section 214 of the Companies Act 1963; the commencement of any examinership, winding-up, liquidation, bankruptcy or insolvency proceeding or the appointment of any administrator, administrative receiver, liquidator, receiver of any asset of Buyer, examiner, trustee in bankruptcy or similar official in any jurisdiction or Buyer declaring or becoming entitled to any moratorium on the payment of its debts; or the levying or threat of execution of any distress or diligence on any asset of Buyer. 10.6.3 10.6.4
- 10.6.5
- asset of Büyer. MONEY LAUNDERING Seller reserves the right to require confirmation of the identity of Buyer in accordance with the requirements of the Criminal Justice (Money Laundering and Terrorist Financing) Act 2010 as amended (or similar type legislation in any applicable jurisdiction) and to withhold Goods until receipt of such confirmation. 11. 11.1
- receipt of such confirmation. Seller reserves the right at any time to refuse cash payments and will not in any event accept cash payments of €5,000 or more (or the equivalent in any other currence). 11.2
- in any other currency). RETURNABLE PACKAGING, DISPENSE EQUIPMENT, CONTAINERS AND POS MATERIAL 12.1
  - ADD POS MATERIAL AND POS MATERIAL AII Returnable Packaging, Dispense Equipment and Containers supplied by Seller to Buyer shall remain the property of Seller or its contractor but shall be at Buyer's risk and Buyer shall hold all such Returnable Packaging, Dispense Equipment and Containers on trust for the Seller and shall not sell, assign, piedge, charge, undertet or in any way part with possession of any of it. Buyer horeby grants to Seller an irrevocable right of access to Buyer's premises at reasonable times and intervals and after giving reasonable notice for the purpose of inspecting, auditing and/or removing any Returnable Packaging, Dispense Equipment to Seller immediately on request or, in the case of Returnable Packaging and Containers, immediately and no later than two (2) months from the date of delivery. 19. 20 of delive
- of delivery. Buyer shall be responsible for all loss and theft of and damage to all Returnable Packaging, Dispense Equipment and Containers. Where the Returnable Packaging, Dispense Equipment or Containers is lost, damaged or stolen, or if Buyer fails to return any Returnable Packaging, Dispense Equipment or Containers in a like-for-like state, or at all, Seller shall be entitled to charge Buyer and Buyer will, on demand, pay to Seller the cost of replacement as new. Seller shall be entitled to levy a deposit charge from time to time in respect of Returnable Packaging, Dispense Equipment and Containers. 122

JULY 2020

Credit against any such deposit levied will be given for the return in good condition of the same. It is the responsibility of Buyer to ensure that returned Returnable Packaging, Dispense Equipment and Containers are noted on each related delivery note. Buyer's signature on the delivery note or its affirmation or payment of any invoice shall be conclusive evidence that it agrees the accuracy thereof. In o circumstances shall Buyer remove the Dispense Equipment from an establishment to which it has been supplied or move it to another part of the establishment except with the approval of and under the control of Seller. Buyer shall not permit or suffer any third party to remove, repair or modify in any way Dispense Equipment supplied by Seller, except with the express authority of Seller.

the express authority of Seller. Buyer shall be obliged to arrange and supply electricity for Dispense Equipment where necessary. Buyer shall ensure that Dispense Equipment supplied to or under the charge of Buyer is maintained in good repair and condition, is kept in accordance with all relevant safety standards and instructions, is insured with a reputable insurer from the time of delivery in the name of and for the benefit of Seller and is returned to Seller when no longer used by Buyer with Seller's products supplied bergunder

time of delivery in the name of and for the benefit of Seller and is returned to Seller when no longer used by Buyer with Seller's products supplied hereunder. Dispense Equipment supplied by Seller is not compatible with equipment of other product suppliers and must not be interchanged with any such equipment. The only products which may be dispensed through Dispense Equipment The only products which may be dispensed through Dispense Equipment to supplied by Seller shall be those draught products supplied by Seller for which the Dispense Equipment was installed. In the event that products not supplied by Seller are dispensed through such Dispense Equipment, Seller shall be entitled to remove such Dispense Equipment or charge for its use. Seller will not accept any liability whatsoever for loss, damage, nor (except arising out of Seller's negligence) death or injury arising directly or indirectly out of any interchange or attempted interchange of Seller's Dispense Equipment, Seller shalls esund to dealer arising out of any such interchange or attempted interchange. Buyer shall comptly with Seller saconable guidelines as to storage, handling and dispensing of the Goods from time to time. Any point of sale material supplied by Seller is for use by Buyer for busineses purposes relating to the Goods only and is returnable on demand by Seller. If Seller has consented to Buyer on-supplying Goods to 3<sup>rd</sup> party customers of Buyer, then, without prejudice to the foregoing provisions of paragraph 12 of these Conditions of Sale, Buyer shall procure that all Returnable Packaging. Containers and (ii gavinable) to 3<sup>rd</sup> party customers of Buyer. Linen; Sellers and the parkaging to 2 diverse Conditions of Sale. SELLERY LIABILITY

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- Conditions of Sale. SELLER'S LIABILITY These Conditions of Sale set out Seller's entire liability in respect of the Contract. Seller's liability under these Conditions of Sale or otherwise shall be 13. 13.1
  - Inese conditions of sale set out selier's entire liability in respect of the Contract. Selier's liability under these Conditions of Sale or otherwise shall be in lieu and to the exclusion of all other warranties, conditions, terms and liabilities express or implied (including, without limitation, under section 38 of the Sale of Goods and Supply of Services Act 1980), statutory or otherwise in respect of the quality or the fitness for any particular purposes of the Goods or services or otherwise, notwithstanding any advice or representation to Buyer, all liability in respect of which, howsoever arising, is expressly excluded, except as provided in paragraph 13.5 of these Conditions of Sale. Selier shall under no circumstances whatever be liable to Buyer, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, for any loss of actual or anticipated profit, loss of business, loss of contracts, loss of revenues, loss of anticipated savings, depletion of goodwill or for any special, indirect or consequential damage of any nature whatsoever, howsoever
- 13.3
- Savings, depiction of getting of any nature whatsoever, howsoever arising. Seller's liability (whether in contract, tort (including negligence), breach of statutory duty, or any other form of action) for losses or damage whether direct or (without prejudice to paragraph 13.3 of these Conditions of Sale) indirect, foreseen, foreseeable or known, however arising shall, except as provided in paragraph 13.3 of these Conditions of Sale) indirect, foreseen, foreseeable or known, of all charges and taxes referred to in paragraph 14.2 of these Conditions of Sale) to Seller for the Goods that are the subject matter of Buyer's claim. Nothing contained in these Conditions of Sale shall restrict or exclude Seller's inability: (i) for death or personal injury caused by Seller's negligence; (iii) under section 12 of the Sale of Goods Act 1893 (as amended); (iiii) for fraudulent misrepresentation; or (iv) for other liability that cannot be excluded under applicable law. The parties agree that the exclusions and limitations of liability contained in this paragraph 13 are fair and reasonable in the light of the Goods or services to be provided and the prices payable by Buyer. 13.5

Buyer. Subject to paragraph 13.5, but save as expressed herein, Seller shall not be under any liability howsoever arising in respect of any claim, action or proceedings brought by Buyer later than 2 years following the date the cause of action arose. Seller shall be under no liability to any purchaser of the Goods from Buyer. BUYER'S INDEMNITY Subject to the second secon

Buyer: BUVER'S INDEMNITY Subject to paragraph 13.5 of these Conditions of Sale, Buyer shall indemnify Seller in respect of all damage, injury or loss occurring to any person or property and against all actions, suits, claims, demands, charges or expenses in connection threwith arising from the condition or use of the Goods (or, where relevant, the provision of the services) in the event and to the extent that the damage, injury or loss shall have been occasioned partly or wholly by the act, omission, negligence or carelessness of Buyer or its servants, agents or by any breach by Buyer of its obligations to Seller hereunder. **PRODUCT RECALL** In the event of a product recall, and if required by Seller, Buyer will enforce Seller's procedures (as notified to Buyer) covering product recall, and will cooperate with Seller to ensure that the product recall, and will cooperate with Seller to ensure that the product recall. Buyer will immediately report to Seller any defect or possible defect in the Goods which Buyer should reasonably be aware of, to ensure the safety of Buyer's customers.

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15.2 of Buyer's customers.

NOTICES Any notice given under the Contract shall be in writing in English and shall be sent by pre-paid ordinary post (airmail if to an address outside the country of posting) or personal delivery to the registered office or principal place of business of the recipient, for the attention of the Legal Department, or such other address as may be notified by a party hereto to the other party hereto in writing. Any notice given according to the above procedure shall be deemed to have been given at the time of delivery, if delivered by hand, or three working days from the date sent, if sent by post. FORCE MAJEURE

# FORCE MAJEURE Neither party hereto shall be liable for any failure or delay in the performance of its obligations under the Contract (other than an obligation to pay any sums due under the Contract) which is caused by circumstances beyond its reasonable control. INTELLECTUAL PROPERTY RIGHTS

INTELLECTUAL PROPERTY RIGHTS All intellectual property rights in the Goods shall remain the property of Seller or its licensors. Buyer shall not acquire any intellectual property rights, whether by licence or otherwise, relating to the Goods in any way and may not copy or imitate the Goods or do or omit to do, or permit any third party to do or omit to do, anything which may damage such intellectual property rights in any way. **GOVERNING LAW** 

e Conditions of Sale, the Contract, and any dispute or claim arising nese conductors of calle, the Contract, and any displate or call a language out of or in connection with it or its subject matter or formation (including non-contractual disputes or claims), shall be governed by, and construed in accordance with, Irish law, and the parties irrevocably submit to the page avolution underline during the line outer.

In accordance with, Irish Iaw, and the parties irrevocably submit to the non-exclusive jurisdiction of the Irish courts. USE AND DISCLOSURE OF PERSONAL DATA Buyer consents to the processing by or on behalf of Seller of personal data (as defined by the General Data Protection Regulation "GDPR") supplied by Buyer or held by Seller for the purposes of making any enquiries as to Buyer's credit account and processing any orders. Unless Buyer notfies Seller in writing, Buyer consents to the use of such personal data in order to send marketing messages to Buyer about similar products. Buyer's statutory rights under the GDPR shall remain unaffected.

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